

Howland Pump & Hulbert Supply

**Professional Solutions.
Local Focus.**

Howland Pump - Ogdensburg
315.393.3791

Potsdam Plumbing Supply
315.265.2710

Gouverneur Plumbing Supply
315.287.3512

Utica Plumbing Supply
315.735.9555

Watertown Supply Company
315.782.6320

Massena Plumbing Supply
315.769.9029

Oneida Plumbing Supply
315.363.5600

Rome Supply Company
315.337.6515

Hulbert Supply - Malone
518.521.3164

Hulbert Supply - Plattsburgh
518.561.5400

Hulbert Supply - Saranac Lake
518.891.3141

Hulbert Supply - Lake Placid
518.523.1500

Hulbert Supply - Burlington
802.862.6426

Hulbert Supply - Brandon
802.247.4444

C4 Computer Consulting
315.394.7008

September 1, 2021

To Our Valued Customers,

It's here, folks ... For many in the industry, September marks the beginning of Heating Season. It's getting chillier at night, the days are getting shorter and although the last few weeks make it seem unbearable to think about, people are going to start turning on their heating system "just to take the chill off!"

Here at The Company, this means two things: increased demand on heating equipment and supplies and being open Saturdays.

Our business hours will shift to include Saturdays, 8 a.m. - 12 p.m. starting September 11. Staff will be limited but feel free to stop in or give the counter a call with any questions or needs you may have. If a Saturday delivery is needed, please reach out to your local sales representative or branch manager to make sure all is in place to make that happen.

Our Lake Placid and Brandon, VT locations will not be opening Saturdays this year.

This winter, more than any other in history, we cannot stress the importance of planning your jobs ahead. Despite the progress we as a country and world have made to stymie the COVID-19 pandemic, global, national and local supply chains are still under a great deal of stress. This means product shortages, extended lead times and higher prices. So if you have a job coming up, please reach out to your local branch or sales representative to see what your options are. Plan for delays on products such as water heaters, unitary heating and cooling equipment, air filters and specialty brass, copper or steel products.

We have POs out to all our vendors for products we'll need this winter but if we don't know ahead of time that we're going to need it, we cannot plan accordingly for it. So don't get caught high and dry. Give us a call. We're more than happy to help.

Thank you for your business.

If you see any of these Howland Pump & Hulbert Supply employees this month, be sure to thank them for their years of service:

Stephen C. LaRose - 9/1/1991, 30 years, Ogdensburg

Steven Frizzell - 9/4/2001, 20 years, Saranac Lake

Vinnie Risi - 9/19/2011, 10 years, Utica

Dan Lawrence - 9/8/2014, 7 years, Plattsburgh

Sue Farrell - 9/2/2019, 2 years, Ogdensburg