

# Howland Pump & Hulbert Supply

**Professional Solutions.  
Local Focus.**

Howland Pump - Ogdensburg  
315.393.3791

Potsdam Plumbing Supply  
315.265.2710

Gouverneur Plumbing Supply  
315.287.3512

Utica Plumbing Supply  
315.735.9555

Watertown Supply Company  
315.782.6320

Massena Plumbing Supply  
315.769.9029

Oneida Plumbing Supply  
315.363.5600

Rome Supply Company  
315.337.6515

Hulbert Supply - Malone  
518.521.3164

Hulbert Supply - Plattsburgh  
518.561.5400

Hulbert Supply - Saranac Lake  
518.891.3414

Hulbert Supply - Lake Placid  
518.523.1500

Hulbert Supply - Burlington  
802.862.6426

Hulbert Supply - Brandon  
802.247.4444

C4 Computer Consulting  
315.394.7008

August 2, 2021

## To Our Valued Customers,

Not to be the bearer of bad news but Summer is almost over. Although there are still nice days and sunshine ahead of us, so are colder, shorter days and more time spent indoors

For The Company, this means two things: indoor air quality and a dramatic spike in demand for Milwaukee Heated Gear.

Although the pandemic is steadily being put behind us, the demand for indoor air quality control is still going strong. With the support of our partners at Field Controls, we offer two great consumer friendly solutions in the TRIO Plus and the TRIO Pro portable air purifiers. Using state-of-the art HEPA filtration and Field Controls proven excellence at air handling and control, the Plus and the Pro offer an excellent "Better" and "Best" option for any home air purification needs when airborne contaminants like dust, pollen, mold, bacteria and viruses are a concern. Both units are in stock so ask your local salesman or counter for price and availability.

Those who have tried to get it in the past know, Milwaukee Heated Gear goes fast. Product is currently being produced and stocked by the factory so the sooner we can get it ordered, the better. Since preferred sizes and styles vary, we stock very little so reach out to your local salesman or counter as soon as you pick out what you want so we can get it on a purchase order.

To wrap things up, more Bradford-White Infiniti tankless water heaters are coming. The first of two orders are expected to land within the first two weeks of August with another shipment coming right after. Reminder that these qualify for entry into the American Muscle Promotion where your purchase could win you Milwaukee swag, BOSE earbuds or the grand prize of a mint condition 2004 Pontiac GTO.

## Thank you for your business.

If you see any of these Howland Pump & Hulbert Supply employees this month, be sure to thank them for their years of service:

Richard Dumas - 8/1/1979, 42 years, Potsdam  
Arthur Marrier - 8/12/2013, 8 years, Burlington  
Mike Meyers - 8/16/2016, 5 years, Utica  
Tim Reed - 8/29/2016, 5 years, Gouverneur  
Zach Sharpe - 8/21/2017, 4 years, Ogdensburg  
Owen Thompson - 8/10/2020, 1 year, Lake Placid  
DJ Swan - 8/24/2020, 1 year, Rome